

# delivering the evo experience

CLIENTS ARE ALWAYS ASKING THEMSELVES THREE KEY QUESTIONS AT EVERY MOMENT OF THEIR INTERACTION WITH YOU. THEY ARE DOING IT CONSCIOUSLY AND SUBCONSCIOUSLY



DO I  
RESPECT  
YOU



DO I  
TRUST YOU



WILL YOU  
TAKE CARE OF  
ME

THEIR ANSWER TO THOSE QUESTIONS WILL BE YES IF YOU GIVE THEM THE FOLLOWING :




AN  
EXPERIENCE  
OF BEING  
SAFE




AN  
EXPERIENCE OF  
CONNECTION WITH  
SELF AND OTHERS



AN  
EXPERIENCE OF  
BEING  
ACKNOWLEDGED



AN  
EXPERIENCE  
OF BEING SEEN  
AND TREATED LIKE  
AN INDIVIDUAL  
WITH SPECIFIC  
NEEDS



AN EXPERIENCE OF  
BEING SUPPORTED IN DOING  
WHAT THEY SAY THEY ARE GOING TO  
DO (YOU BEING YOUR WORD & THEM  
BEING  
THEIR WORD)